



Nathan L. Stone

Of Counsel

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Nathan L. Stone is Of Counsel in the Education industry group, focusing primarily on copyright and licensing, securities regulation and corporate governance, economic development, government contracts, mergers and acquisitions, and tax. He practices out of the Firm's office in Denver, Colorado.

Nathan has been practicing general corporate and transactional law for more than 26 years. He has experience in almost every type of business transaction in a wide variety of industries. Whether it's representing a national corporation on a major business transaction or advising a start-up company on a joint-venture, Nathan has the skills and experience needed to negotiate a successful business deal.

He views his role in any negotiation or transaction to be that of a "deal maker," rather than "deal breaker." He knows there is a time and a place for litigation, and it's when other avenues of negotiation have been exhausted. As a result, he has successfully represented various companies as lead counsel in the acquisition, disposition, and exchange of more than \$100 million in assets.

At the forefront of technology, Nathan played a role in the development of numerous business opportunities for unmanned aircraft systems, also known as drones. He regularly represents start-up and emerging growth businesses in their transactional needs, commercial sales, and licensing, along with asset and stock purchase and exchange agreements.

Nathan has facilitated transactions throughout the United States and in numerous industries – including oil and gas, defense, amusement rides, information technology, construction, food, entertainment, manufacturing, robotics, and software. Nathan also has significant experience working with regional and national investment banking and venture capital firms associated with venture capital financing, initial public offerings, secondary offerings and business combinations.

Nathan is the type of attorney willing to go to great lengths to make sure his clients get the best possible results, making him a valuable part of the Jackson Kelly team.

Notable Legal Experience

- Represented an information services company in the development of licensing agreements which resulted in more than \$30 million in revenue and which were the primary assets sold by the company in its 2005 sale to a database marketing company
- Assisted a professional consulting firm in protecting and licensing its key intellectual property as part of the company's plan for future growth

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Work History

- Jackson Kelly PLLC (2002-Present)

- Jones & Keller, P.C. (1999-2002)
- Neuman & Drennen, P.C. (1991-1999)

Practices

- Business Law
- Appellate
- Appellate
- Government Contracts
- Intellectual Property & Licensing
- Mergers & Acquisitions
- Securities Regulation & Corporate Governance
- Trusts & Estates

Industries

- Education

Education

- University of Colorado School of Law (J.D., 1991)
- Fort Lewis College (B.A. in Business Administration, *cum laude*, 1984)

Admissions

- Colorado (1991)
- U.S. District Court, District of Colorado (1991)
- U.S. Court of Appeals, Tenth Circuit (1991)

Professional Organizations

- Association of Corporate Growth
- National Association of College and University Attorneys
- Colorado Bar Association
- Denver Bar Association

Speaking Engagements & Publications

- Moderator, "Attorney Goes to Jail: When Zealous Representation Goes Too Far," Association of Corporate Counsel and DBA Young Lawyers Division, Denver, Colorado, June 9, 2015